

# NNEREN<sup>®</sup> STATISTICS

Monthly Statistics Report - December 2011 for Vermont  
Northern New England Real Estate Network - Compiled on January 9, 2012

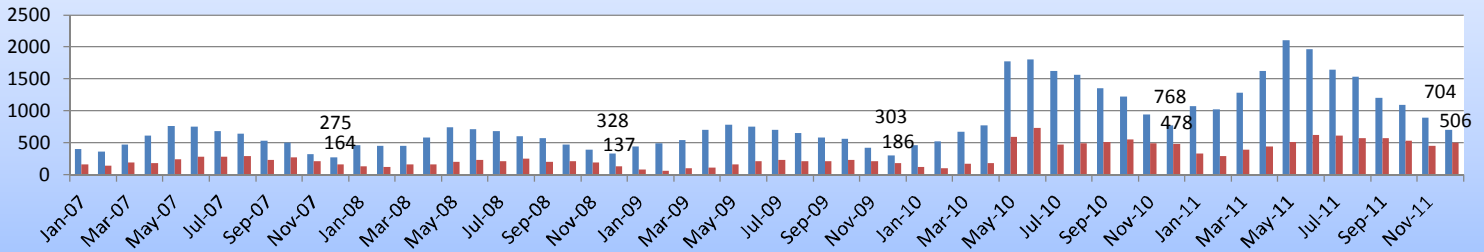
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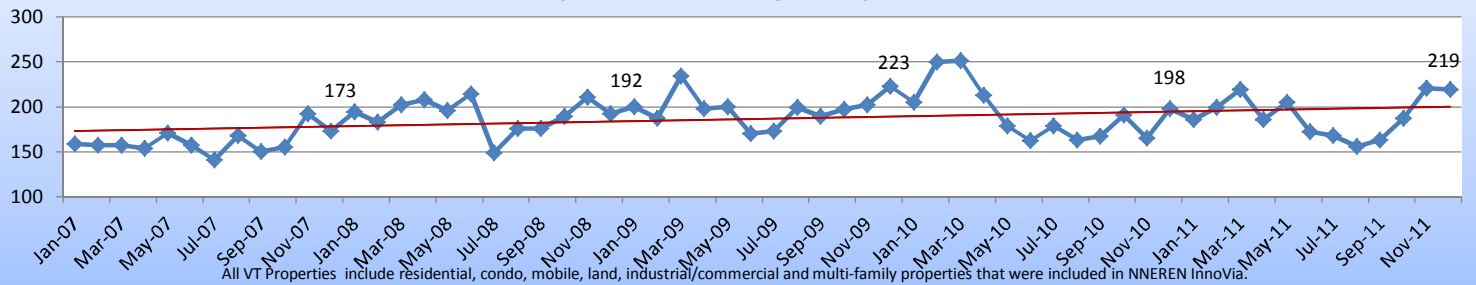
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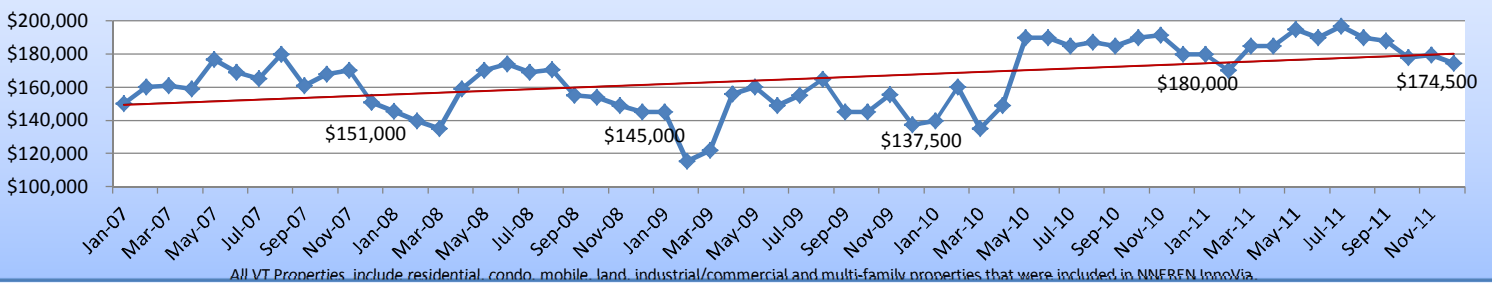
## ■ All VT Properties New Listings    ■ All VT Properties Sold Listings



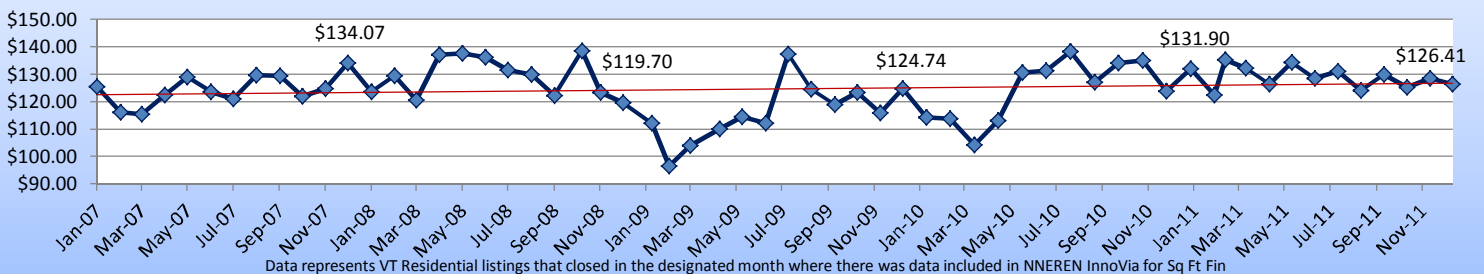
## All VT Properties Average Days on Market



## All VT Properties Median Sale Price (\$)



## VT Residential Avg Selling Price/Sq Ft





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## State of Vermont All Counties

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	369	-26.79%	410	-10.00%	9,864	10,397	-5.13%
Sold Listings	337	8.71%	319	5.64%	4,016	3,991	0.63%
Volume - Sold Listings (\$)	\$80,914,831	8.13%	\$89,789,622	-9.88%	\$1,020,123,027	\$996,227,993	2.40%
Median Sale Price (\$)	\$186,500	-4.05%	\$197,500	-5.57%	\$208,850	\$201,500	3.65%
Average Days on Market	186	-9.27%	177	5.08%	175	161	8.70%
<b>Condo</b>							
New Listings	113	0.00%	127	-11.02%	1,940	2,210	-12.22%
Sold Listings	79	21.54%	70	12.86%	914	910	0.44%
Volume - Sold Listings (\$)	\$17,626,510	16.31%	\$14,901,725	18.29%	\$201,607,635	\$194,341,603	3.74%
Median Sale Price (\$)	\$185,000	-10.63%	\$182,950	1.12%	\$185,000	\$185,250	-0.13%
Average Days on Market	291	24.89%	222	31.08%	183	178	2.81%
<b>Mobile/Manufactured</b>							
New Listings	16	-36.00%	11	45.45%	274	269	1.86%
Sold Listings	7	-41.67%	13	-46.15%	134	119	12.61%
Volume - Sold Listings (\$)	\$479,400	-1.94%	\$587,600	-18.41%	\$5,429,784	\$4,516,465	20.22%
Median Sale Price (\$)	\$45,000	73.08%	\$30,000	50.00%	\$29,000	\$29,500	-1.69%
Average Days on Market	118	19.19%	138	-14.49%	140	129	8.53%
<b>*All Properties</b>							
New Listings	704	-21.43%	747	-5.76%	15,965	17,056	-6.40%
Sold Listings	506	11.45%	482	4.98%	5,900	5,859	0.70%
Volume - Sold Listings (\$)	\$113,083,291	14.10%	\$117,329,721	-3.62%	\$1,338,590,514	\$1,327,139,212	0.86%
Median Sale Price (\$)	\$174,500	-2.38%	\$179,950	-3.03%	\$185,000	\$185,000	0.00%
Average Days on Market	219	-1.35%	197	11.17%	187	172	8.72%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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## State of Vermont County: Addison, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	21	-16.00%	15	40.00%	556	529	5.10%
Sold Listings	23	0.00%	21	9.52%	228	192	18.75%
Volume - Sold Listings (\$)	\$7,031,469	2.49%	\$4,719,155	49.00%	\$64,691,328	\$45,417,599	42.44%
Median Sale Price (\$)	\$231,173	7.52%	\$218,000	6.04%	\$234,950	\$214,500	9.53%
Average Days on Market	240	38.73%	190	26.32%	183	190	-3.68%
<b>Condo</b>							
New Listings	3	50.00%	1	200.00%	35	22	59.09%
Sold Listings	1	-50.00%	0	N/A	16	10	60.00%
Volume - Sold Listings (\$)	\$92,000	-82.51%	\$0	N/A	\$3,036,200	\$2,130,750	42.49%
Median Sale Price (\$)	\$92,000	-65.02%	\$0	N/A	\$155,500	\$197,500	-21.27%
Average Days on Market	109	-16.79%	0	N/A	170	297	-42.76%
<b>Mobile/Manufactured</b>							
New Listings	0	-100.00%	1	-100.00%	15	23	-34.78%
Sold Listings	1	0.00%	0	N/A	12	9	33.33%
Volume - Sold Listings (\$)	\$17,000	-43.33%	\$0	N/A	\$364,400	\$268,400	35.77%
Median Sale Price (\$)	\$17,000	-43.33%	\$0	N/A	\$30,000	\$31,000	-3.23%
Average Days on Market	28	16.67%	0	N/A	122	74	64.86%
<b>*All Properties</b>							
New Listings	29	-25.64%	22	31.82%	780	751	3.86%
Sold Listings	26	-13.33%	27	-3.70%	293	247	18.62%
Volume - Sold Listings (\$)	\$7,276,469	-7.75%	\$5,660,405	28.55%	\$72,452,133	\$53,387,899	35.71%
Median Sale Price (\$)	\$227,450	11.02%	\$199,000	14.30%	\$215,000	\$199,400	7.82%
Average Days on Market	228	57.24%	261	-12.64%	192	205	-6.34%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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## State of Vermont

### County: Bennington, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	24	-14.29%	33	-27.27%	672	672	0.00%
Sold Listings	27	68.75%	30	-10.00%	259	264	-1.89%
Volume - Sold Listings (\$)	\$5,745,826	39.86%	\$16,194,738	-64.52%	\$83,168,299	\$83,479,624	-0.37%
Median Sale Price (\$)	\$155,010	-28.88%	\$312,500	-50.40%	\$219,000	\$190,000	15.26%
Average Days on Market	307	-12.29%	237	29.54%	250	222	12.61%
<b>Condo</b>							
New Listings	8	33.33%	5	60.00%	104	115	-9.57%
Sold Listings	5	-37.50%	2	150.00%	43	36	19.44%
Volume - Sold Listings (\$)	\$897,000	-44.04%	\$240,000	273.75%	\$9,649,500	\$8,201,731	17.65%
Median Sale Price (\$)	\$140,000	-32.53%	\$120,000	16.67%	\$212,500	\$227,500	-6.59%
Average Days on Market	585	64.33%	1,042	-43.86%	351	292	20.21%
<b>Mobile/Manufactured</b>							
New Listings	0	N/A	0	N/A	7	7	0.00%
Sold Listings	0	N/A	1	-100.00%	5	8	-37.50%
Volume - Sold Listings (\$)	\$0	N/A	\$27,000	-100.00%	\$122,000	\$345,000	-64.64%
Median Sale Price (\$)	\$0	N/A	\$27,000	-100.00%	\$16,500	\$29,000	-43.10%
Average Days on Market	0	N/A	202	-100.00%	114	159	-28.30%
<b>*All Properties</b>							
New Listings	41	-14.58%	56	-26.79%	1,024	1,079	-5.10%
Sold Listings	38	31.03%	37	2.70%	355	352	0.85%
Volume - Sold Listings (\$)	\$7,387,326	15.25%	\$16,751,238	-55.90%	\$101,813,800	\$96,659,005	5.33%
Median Sale Price (\$)	\$150,750	-24.25%	\$210,000	-28.21%	\$195,000	\$180,000	8.33%
Average Days on Market	349	-8.64%	276	26.45%	277	242	14.46%

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## State of Vermont County: Caledonia, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	18	-28.00%	21	-14.29%	495	518	-4.44%
Sold Listings	12	0.00%	19	-36.84%	179	177	1.13%
Volume - Sold Listings (\$)	\$1,080,700	-29.25%	\$2,806,200	-61.49%	\$25,412,800	\$27,007,168	-5.90%
Median Sale Price (\$)	\$104,400	5.19%	\$147,300	-29.12%	\$128,000	\$135,000	-5.19%
Average Days on Market	199	-25.47%	167	19.16%	168	160	5.00%
<b>Condo</b>							
New Listings	1	-66.67%	0	N/A	28	35	-20.00%
Sold Listings	1	0.00%	1	0.00%	7	6	16.67%
Volume - Sold Listings (\$)	\$188,500	-24.60%	\$58,500	222.22%	\$1,310,300	\$1,439,000	-8.94%
Median Sale Price (\$)	\$188,500	-24.60%	\$58,500	222.22%	\$158,800	\$136,500	16.34%
Average Days on Market	304	15100.00%	193	57.51%	332	226	46.90%
<b>Mobile/Manufactured</b>							
New Listings	3	0.00%	0	N/A	27	17	58.82%
Sold Listings	1	0.00%	1	0.00%	7	5	40.00%
Volume - Sold Listings (\$)	\$20,000	-19.68%	\$15,000	33.33%	\$134,850	\$98,600	36.76%
Median Sale Price (\$)	\$20,000	-19.68%	\$15,000	33.33%	\$20,000	\$15,000	33.33%
Average Days on Market	132	6.45%	189	-30.16%	221	166	33.13%
<b>*All Properties</b>							
New Listings	34	-37.04%	32	6.25%	825	860	-4.07%
Sold Listings	15	-6.25%	25	-40.00%	231	241	-4.15%
Volume - Sold Listings (\$)	\$1,319,200	-28.78%	\$3,171,700	-58.41%	\$29,265,900	\$32,805,725	-10.79%
Median Sale Price (\$)	\$88,800	-7.02%	\$140,000	-36.57%	\$120,000	\$120,000	0.00%
Average Days on Market	196	-13.66%	169	15.98%	189	160	18.13%

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**State of Vermont**  
**County: Chittenden, VT**

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	46	-44.58%	41	12.20%	1,547	1,605	-3.61%
Sold Listings	56	-6.67%	58	-3.45%	876	857	2.22%
Volume - Sold Listings (\$)	\$17,333,675	-10.85%	\$18,065,341	-4.05%	\$274,763,673	\$270,309,124	1.65%
Median Sale Price (\$)	\$265,000	4.13%	\$260,000	1.92%	\$271,250	\$270,000	0.46%
Average Days on Market	109	-0.91%	85	28.24%	99	90	10.00%
<b>Condo</b>							
New Listings	33	-21.43%	24	37.50%	725	795	-8.81%
Sold Listings	30	15.38%	30	0.00%	440	430	2.33%
Volume - Sold Listings (\$)	\$6,845,275	11.62%	\$6,662,325	2.75%	\$98,809,667	\$98,527,895	0.29%
Median Sale Price (\$)	\$169,750	-20.49%	\$198,250	-14.38%	\$193,750	\$200,000	-3.13%
Average Days on Market	131	20.18%	118	11.02%	99	90	10.00%
<b>Mobile/Manufactured</b>							
New Listings	4	0.00%	1	300.00%	42	32	31.25%
Sold Listings	2	-33.33%	1	100.00%	25	12	108.33%
Volume - Sold Listings (\$)	\$290,000	29.32%	\$30,000	866.67%	\$1,680,450	\$457,900	266.99%
Median Sale Price (\$)	\$145,000	457.69%	\$30,000	383.33%	\$35,000	\$30,000	16.67%
Average Days on Market	104	-20.00%	341	-69.50%	120	162	-25.93%
<b>*All Properties</b>							
New Listings	98	-36.77%	78	25.64%	2,675	2,844	-5.94%
Sold Listings	101	4.12%	101	0.00%	1,466	1,414	3.68%
Volume - Sold Listings (\$)	\$26,912,650	-0.93%	\$27,533,666	-2.26%	\$405,782,316	\$399,119,434	1.67%
Median Sale Price (\$)	\$248,000	2.48%	\$240,250	3.23%	\$244,750	\$245,000	-0.10%
Average Days on Market	134	18.58%	116	15.52%	109	97	12.37%

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## State of Vermont County: Essex, VT

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<b>Residential</b>							
New Listings	9	0.00%	7	28.57%	161	170	-5.29%
Sold Listings	6	50.00%	3	100.00%	53	57	-7.02%
Volume - Sold Listings (\$)	\$1,015,000	111.90%	\$288,000	252.43%	\$6,782,100	\$5,864,215	15.65%
Median Sale Price (\$)	\$184,500	94.21%	\$77,500	138.06%	\$107,000	\$81,565	31.18%
Average Days on Market	188	-39.94%	203	-7.39%	212	232	-8.62%
<b>Condo</b>							
New Listings	0	N/A	0	N/A	0	0	N/A
Sold Listings	0	N/A	0	N/A	0	0	N/A
Volume - Sold Listings (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Median Sale Price (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Average Days on Market	0	N/A	0	N/A	0	0	N/A
<b>Mobile/Manufactured</b>							
New Listings	1	N/A	0	N/A	2	1	100.00%
Sold Listings	0	N/A	0	N/A	0	0	N/A
Volume - Sold Listings (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Median Sale Price (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Average Days on Market	0	N/A	0	N/A	0	0	N/A
<b>*All Properties</b>							
New Listings	11	-42.11%	12	-8.33%	231	251	-7.97%
Sold Listings	8	100.00%	8	0.00%	73	77	-5.19%
Volume - Sold Listings (\$)	\$1,035,150	116.11%	\$618,000	67.50%	\$8,491,808	\$7,377,715	15.10%
Median Sale Price (\$)	\$142,000	49.47%	\$73,500	93.20%	\$90,000	\$79,900	12.64%
Average Days on Market	143	-54.31%	146	-2.05%	194	237	-18.14%

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## State of Vermont County: Franklin, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	40	-6.98%	27	48.15%	786	776	1.29%
Sold Listings	32	14.29%	25	28.00%	316	297	6.40%
Volume - Sold Listings (\$)	\$6,530,875	30.26%	\$5,069,625	28.82%	\$59,492,577	\$57,237,240	3.94%
Median Sale Price (\$)	\$196,950	1.02%	\$186,500	5.60%	\$187,750	\$186,500	0.67%
Average Days on Market	139	-3.47%	205	-32.20%	151	131	15.27%
<b>Condo</b>							
New Listings	2	-33.33%	11	-81.82%	61	67	-8.96%
Sold Listings	2	100.00%	0	N/A	21	16	31.25%
Volume - Sold Listings (\$)	\$454,900	179.08%	\$0	N/A	\$3,967,007	\$2,586,300	53.39%
Median Sale Price (\$)	\$227,450	39.54%	\$0	N/A	\$185,000	\$169,000	9.47%
Average Days on Market	39	-91.65%	0	N/A	115	187	-38.50%
<b>Mobile/Manufactured</b>							
New Listings	1	0.00%	0	N/A	24	16	50.00%
Sold Listings	0	-100.00%	1	-100.00%	11	8	37.50%
Volume - Sold Listings (\$)	\$0	-100.00%	\$78,900	-100.00%	\$484,400	\$426,400	13.60%
Median Sale Price (\$)	\$0	-100.00%	\$78,900	-100.00%	\$45,900	\$62,500	-26.56%
Average Days on Market	0	-100.00%	14	-100.00%	79	94	-15.96%
<b>*All Properties</b>							
New Listings	56	-16.42%	57	-1.75%	1,136	1,122	1.25%
Sold Listings	35	-10.26%	28	25.00%	413	363	13.77%
Volume - Sold Listings (\$)	\$7,175,775	8.74%	\$5,292,525	35.58%	\$70,570,024	\$65,151,140	8.32%
Median Sale Price (\$)	\$196,000	7.40%	\$150,000	30.67%	\$173,900	\$177,500	-2.03%
Average Days on Market	130	-26.97%	187	-30.48%	160	136	17.65%

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**State of Vermont**  
**County: Grand Isle, VT**

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	10	-37.50%	7	42.86%	269	280	-3.93%
Sold Listings	6	0.00%	5	20.00%	79	70	12.86%
Volume - Sold Listings (\$)	\$934,500	-43.26%	\$1,592,500	-41.32%	\$21,958,977	\$17,175,224	27.85%
Median Sale Price (\$)	\$100,500	-60.43%	\$247,500	-59.39%	\$197,000	\$201,500	-2.23%
Average Days on Market	164	-33.33%	154	6.49%	177	146	21.23%
<b>Condo</b>							
New Listings	0	N/A	0	N/A	1	1	0.00%
Sold Listings	0	N/A	0	N/A	0	0	N/A
Volume - Sold Listings (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Median Sale Price (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Average Days on Market	0	N/A	0	N/A	0	0	N/A
<b>Mobile/Manufactured</b>							
New Listings	0	N/A	0	N/A	1	2	-50.00%
Sold Listings	0	N/A	1	-100.00%	1	1	0.00%
Volume - Sold Listings (\$)	\$0	N/A	\$48,500	-100.00%	\$90,000	\$48,500	85.57%
Median Sale Price (\$)	\$0	N/A	\$48,500	-100.00%	\$90,000	\$48,500	85.57%
Average Days on Market	0	N/A	89	-100.00%	224	89	151.69%
<b>*All Properties</b>							
New Listings	13	-50.00%	15	-13.33%	357	421	-15.20%
Sold Listings	7	0.00%	6	16.67%	91	87	4.60%
Volume - Sold Listings (\$)	\$1,031,500	-40.44%	\$1,641,000	-37.14%	\$23,191,677	\$19,840,624	16.89%
Median Sale Price (\$)	\$97,000	-61.66%	\$206,250	-52.97%	\$176,200	\$190,000	-7.26%
Average Days on Market	276	28.97%	143	93.01%	181	145	24.83%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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**State of Vermont**  
**County: Lamoille, VT**

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	17	13.33%	30	-43.33%	469	579	-19.00%
Sold Listings	11	-31.25%	17	-35.29%	176	172	2.33%
Volume - Sold Listings (\$)	\$4,052,425	-26.95%	\$5,384,000	-24.73%	\$64,578,429	\$57,550,012	12.21%
Median Sale Price (\$)	\$240,000	-16.33%	\$215,000	11.63%	\$238,500	\$210,500	13.30%
Average Days on Market	150	-43.40%	183	-18.03%	214	181	18.23%
<b>Condo</b>							
New Listings	13	62.50%	9	44.44%	135	161	-16.15%
Sold Listings	4	-20.00%	5	-20.00%	36	36	0.00%
Volume - Sold Listings (\$)	\$1,009,500	-26.64%	\$1,173,000	-13.94%	\$12,539,420	\$10,118,934	23.92%
Median Sale Price (\$)	\$207,250	-5.80%	\$263,000	-21.20%	\$237,500	\$251,500	-5.57%
Average Days on Market	262	-13.53%	371	-29.38%	252	280	-10.00%
<b>Mobile/Manufactured</b>							
New Listings	1	0.00%	2	-50.00%	14	21	-33.33%
Sold Listings	1	N/A	0	N/A	7	3	133.33%
Volume - Sold Listings (\$)	\$90,000	N/A	\$0	N/A	\$283,000	\$125,225	125.99%
Median Sale Price (\$)	\$90,000	N/A	\$0	N/A	\$26,000	\$45,000	-42.22%
Average Days on Market	-1	N/A	0	N/A	179	178	0.56%
<b>*All Properties</b>							
New Listings	47	11.90%	55	-14.55%	893	1,020	-12.45%
Sold Listings	19	-17.39%	28	-32.14%	252	255	-1.18%
Volume - Sold Listings (\$)	\$5,741,525	-21.01%	\$7,650,770	-24.95%	\$82,816,449	\$75,677,841	9.43%
Median Sale Price (\$)	\$220,000	-18.52%	\$213,750	2.92%	\$215,000	\$199,000	8.04%
Average Days on Market	149	-42.47%	265	-43.77%	222	212	4.72%

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**State of Vermont**  
**County: Orange, VT**

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	12	-60.00%	9	33.33%	452	480	-5.83%
Sold Listings	12	-7.69%	8	50.00%	155	186	-16.67%
Volume - Sold Listings (\$)	\$1,969,811	-31.84%	\$1,693,000	16.35%	\$30,513,036	\$34,857,313	-12.46%
Median Sale Price (\$)	\$158,206	-12.11%	\$145,000	9.11%	\$167,000	\$163,000	2.45%
Average Days on Market	144	-32.71%	141	2.13%	207	162	27.78%
<b>Condo</b>							
New Listings	0	N/A	0	N/A	1	1	0.00%
Sold Listings	0	N/A	0	N/A	0	0	N/A
Volume - Sold Listings (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Median Sale Price (\$)	\$0	N/A	\$0	N/A	\$0	\$0	N/A
Average Days on Market	0	N/A	0	N/A	0	0	N/A
<b>Mobile/Manufactured</b>							
New Listings	1	N/A	3	-66.67%	15	17	-11.76%
Sold Listings	0	-100.00%	0	N/A	6	4	50.00%
Volume - Sold Listings (\$)	\$0	-100.00%	\$0	N/A	\$273,900	\$172,500	58.78%
Median Sale Price (\$)	\$0	-100.00%	\$0	N/A	\$44,450	\$40,000	11.13%
Average Days on Market	0	-100.00%	0	N/A	112	58	93.10%
<b>*All Properties</b>							
New Listings	18	-48.57%	19	-5.26%	648	663	-2.26%
Sold Listings	13	-31.58%	11	18.18%	210	221	-4.98%
Volume - Sold Listings (\$)	\$2,064,811	-38.29%	\$2,748,000	-24.86%	\$35,370,936	\$39,063,924	-9.45%
Median Sale Price (\$)	\$156,411	4.27%	\$210,000	-25.52%	\$149,000	\$155,000	-3.87%
Average Days on Market	248	-20.00%	153	62.09%	209	172	21.51%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

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## State of Vermont County: Orleans, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	24	-25.00%	21	14.29%	552	541	2.03%
Sold Listings	13	-48.00%	21	-38.10%	216	208	3.85%
Volume - Sold Listings (\$)	\$1,916,000	-59.15%	\$2,673,655	-28.34%	\$35,763,760	\$34,376,799	4.03%
Median Sale Price (\$)	\$130,000	-5.80%	\$135,000	-3.70%	\$135,500	\$138,250	-1.99%
Average Days on Market	309	33.77%	226	36.73%	245	203	20.69%
<b>Condo</b>							
New Listings	0	N/A	1	-100.00%	14	20	-30.00%
Sold Listings	0	N/A	1	-100.00%	3	13	-76.92%
Volume - Sold Listings (\$)	\$0	N/A	\$185,000	-100.00%	\$368,000	\$1,733,500	-78.77%
Median Sale Price (\$)	\$0	N/A	\$185,000	-100.00%	\$115,000	\$130,000	-11.54%
Average Days on Market	0	N/A	77	-100.00%	16	155	-89.68%
<b>Mobile/Manufactured</b>							
New Listings	0	-100.00%	0	N/A	25	26	-3.85%
Sold Listings	0	-100.00%	0	N/A	12	12	0.00%
Volume - Sold Listings (\$)	\$0	-100.00%	\$0	N/A	\$437,750	\$609,500	-28.18%
Median Sale Price (\$)	\$0	-100.00%	\$0	N/A	\$31,750	\$44,750	-29.05%
Average Days on Market	0	-100.00%	0	N/A	113	150	-24.67%
<b>*All Properties</b>							
New Listings	44	0.00%	33	33.33%	909	927	-1.94%
Sold Listings	22	-37.14%	28	-21.43%	318	314	1.27%
Volume - Sold Listings (\$)	\$2,606,500	-50.75%	\$3,440,055	-24.23%	\$43,441,160	\$42,905,624	1.25%
Median Sale Price (\$)	\$82,750	-26.44%	\$122,500	-32.45%	\$105,500	\$111,000	-4.95%
Average Days on Market	309	9.57%	231	33.77%	237	185	28.11%

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## State of Vermont County: Rutland, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	40	-37.50%	53	-24.53%	1,093	1,218	-10.26%
Sold Listings	42	16.67%	23	82.61%	406	380	6.84%
Volume - Sold Listings (\$)	\$5,972,450	-1.60%	\$6,232,330	-4.17%	\$76,057,190	\$74,061,060	2.70%
Median Sale Price (\$)	\$136,000	-17.45%	\$170,000	-20.00%	\$153,825	\$164,750	-6.63%
Average Days on Market	157	-38.43%	131	19.85%	183	165	10.91%
<b>Condo</b>							
New Listings	12	33.33%	13	-7.69%	187	209	-10.53%
Sold Listings	12	71.43%	6	100.00%	84	75	12.00%
Volume - Sold Listings (\$)	\$2,319,999	30.36%	\$571,500	305.95%	\$13,036,065	\$9,240,703	41.07%
Median Sale Price (\$)	\$205,750	-3.18%	\$53,750	282.79%	\$131,500	\$101,000	30.20%
Average Days on Market	663	38.41%	370	79.19%	373	306	21.90%
<b>Mobile/Manufactured</b>							
New Listings	1	-66.67%	1	0.00%	29	31	-6.45%
Sold Listings	0	N/A	4	-100.00%	12	11	9.09%
Volume - Sold Listings (\$)	\$0	N/A	\$242,200	-100.00%	\$415,500	\$498,200	-16.60%
Median Sale Price (\$)	\$0	N/A	\$63,600	-100.00%	\$25,275	\$30,000	-15.75%
Average Days on Market	0	N/A	41	-100.00%	90	134	-32.84%
<b>*All Properties</b>							
New Listings	79	-30.09%	81	-2.47%	1,740	1,927	-9.70%
Sold Listings	65	32.65%	41	58.54%	588	552	6.52%
Volume - Sold Listings (\$)	\$10,100,049	20.14%	\$8,135,430	24.15%	\$98,811,979	\$94,899,493	4.12%
Median Sale Price (\$)	\$135,000	-16.49%	\$127,000	6.30%	\$140,000	\$148,450	-5.69%
Average Days on Market	249	-21.45%	176	41.48%	219	192	14.06%

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## State of Vermont County: Washington, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	28	-17.65%	32	-12.50%	724	731	-0.96%
Sold Listings	30	30.43%	22	36.36%	325	314	3.50%
Volume - Sold Listings (\$)	\$6,347,400	-9.24%	\$4,595,600	38.12%	\$73,784,860	\$66,146,448	11.55%
Median Sale Price (\$)	\$209,000	-5.64%	\$162,500	28.62%	\$200,000	\$184,500	8.40%
Average Days on Market	127	-44.30%	133	-4.51%	172	163	5.52%
<b>Condo</b>							
New Listings	8	-46.67%	11	-27.27%	145	145	0.00%
Sold Listings	5	400.00%	13	-61.54%	58	69	-15.94%
Volume - Sold Listings (\$)	\$941,500	656.22%	\$2,219,400	-57.58%	\$10,328,650	\$12,029,190	-14.14%
Median Sale Price (\$)	\$165,000	32.53%	\$122,000	35.25%	\$163,900	\$165,000	-0.67%
Average Days on Market	60	-65.32%	249	-75.90%	235	240	-2.08%
<b>Mobile/Manufactured</b>							
New Listings	2	0.00%	1	100.00%	21	20	5.00%
Sold Listings	1	0.00%	3	-66.67%	9	14	-35.71%
Volume - Sold Listings (\$)	\$45,000	350.00%	\$61,000	-26.23%	\$262,500	\$429,400	-38.87%
Median Sale Price (\$)	\$45,000	350.00%	\$21,000	114.29%	\$33,500	\$20,500	63.41%
Average Days on Market	222	101.82%	262	-15.27%	92	142	-35.21%
<b>*All Properties</b>							
New Listings	61	-16.44%	54	12.96%	1,230	1,238	-0.65%
Sold Listings	47	67.86%	42	11.90%	461	480	-3.96%
Volume - Sold Listings (\$)	\$10,062,900	38.47%	\$7,340,000	37.10%	\$93,499,810	\$100,511,137	-6.98%
Median Sale Price (\$)	\$170,000	-5.03%	\$141,250	20.35%	\$178,500	\$160,500	11.21%
Average Days on Market	203	-22.52%	212	-4.25%	205	198	3.54%

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## State of Vermont County: Windham, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	38	-7.32%	47	-19.15%	895	989	-9.50%
Sold Listings	35	66.67%	30	16.67%	322	361	-10.80%
Volume - Sold Listings (\$)	\$11,955,500	262.88%	\$7,062,628	69.28%	\$77,724,044	\$92,251,704	-15.75%
Median Sale Price (\$)	\$157,000	-10.29%	\$192,500	-18.44%	\$188,500	\$208,000	-9.38%
Average Days on Market	264	41.18%	232	13.79%	205	183	12.02%
<b>Condo</b>							
New Listings	21	50.00%	33	-36.36%	289	354	-18.36%
Sold Listings	14	75.00%	11	27.27%	133	133	0.00%
Volume - Sold Listings (\$)	\$4,064,167	72.83%	\$3,679,500	10.45%	\$33,522,782	\$31,299,350	7.10%
Median Sale Price (\$)	\$227,500	27.27%	\$320,000	-28.91%	\$170,000	\$185,000	-8.11%
Average Days on Market	328	-1.20%	199	64.82%	221	225	-1.78%
<b>Mobile/Manufactured</b>							
New Listings	1	-66.67%	0	N/A	24	15	60.00%
Sold Listings	0	N/A	1	-100.00%	9	13	-30.77%
Volume - Sold Listings (\$)	\$0	N/A	\$85,000	-100.00%	\$285,934	\$493,240	-42.03%
Median Sale Price (\$)	\$0	N/A	\$85,000	-100.00%	\$26,000	\$25,000	4.00%
Average Days on Market	0	N/A	13	-100.00%	153	85	80.00%
<b>*All Properties</b>							
New Listings	88	6.02%	107	-17.76%	1,583	1,809	-12.49%
Sold Listings	64	72.97%	53	20.75%	555	613	-9.46%
Volume - Sold Listings (\$)	\$18,700,167	149.85%	\$13,197,878	41.69%	\$122,868,425	\$137,545,544	-10.67%
Median Sale Price (\$)	\$158,750	-9.29%	\$185,000	-14.19%	\$170,000	\$183,000	-7.10%
Average Days on Market	298	47.52%	210	41.90%	214	203	5.42%

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## State of Vermont County: Windsor, VT

	Dec-11	Change from Nov-11	Dec-10	Change from 12/11 - 12/10	YTD 2011	YTD 2010	2011 - 2010 YTD
<b>Residential</b>							
New Listings	42	-28.81%	67	-37.31%	1,193	1,309	-8.86%
Sold Listings	32	18.52%	37	-13.51%	426	456	-6.58%
Volume - Sold Listings (\$)	\$9,029,200	44.13%	\$13,412,850	-32.68%	\$125,431,954	\$130,494,463	-3.88%
Median Sale Price (\$)	\$183,250	12.15%	\$220,000	-16.70%	\$195,500	\$199,250	-1.88%
Average Days on Market	211	-7.05%	242	-12.81%	207	210	-1.43%
<b>Condo</b>							
New Listings	12	9.09%	19	-36.84%	215	285	-24.56%
Sold Listings	5	-16.67%	1	400.00%	73	86	-15.12%
Volume - Sold Listings (\$)	\$813,669	-4.12%	\$112,500	623.26%	\$15,040,044	\$17,034,250	-11.71%
Median Sale Price (\$)	\$101,169	-23.65%	\$112,500	-10.07%	\$185,000	\$179,500	3.06%
Average Days on Market	351	105.26%	137	156.20%	242	278	-12.95%
<b>Mobile/Manufactured</b>							
New Listings	1	-66.67%	2	-50.00%	28	41	-31.71%
Sold Listings	1	-50.00%	0	N/A	18	19	-5.26%
Volume - Sold Listings (\$)	\$17,400	-52.33%	\$0	N/A	\$595,100	\$543,600	9.47%
Median Sale Price (\$)	\$17,400	-4.66%	\$0	N/A	\$33,750	\$26,000	29.81%
Average Days on Market	235	111.71%	0	N/A	249	138	80.43%
<b>*All Properties</b>							
New Listings	85	-13.27%	126	-32.54%	1,934	2,144	-9.79%
Sold Listings	46	12.20%	47	-2.13%	594	643	-7.62%
Volume - Sold Listings (\$)	\$11,669,269	47.35%	\$14,149,054	-17.53%	\$150,214,097	\$162,194,107	-7.39%
Median Sale Price (\$)	\$175,000	16.67%	\$180,000	-2.78%	\$177,700	\$180,000	-1.28%
Average Days on Market	213	-4.48%	248	-14.11%	224	220	1.82%

\*All properties include residential, condo, mobile, land, commercial/industrial and multi-family properties.

ALL INFORMATION DEEMED RELIABLE BUT NOT GUARANTEED